

# PREFACE FOR THE GREATER POSSIBILITIES

Just as I was putting the finishing touches on my first book (Simple Truth), way back in the 1900's, I walked into the self-help section of one of my favorite bookstores. (Remember bookstores?). I stood there looking up and down and all around at the gazillion self-help books there and felt all the excitement of publishing my first book drain out of me. Who was I to think I had anything to contribute to those self-help stacks?

Spending time later that day with my friend and mentor, Lily Whitehawk, I described my experience in the bookstore to her. "I don't have anything to say that has not already been said," I said.

"Of course you don't," Lily said.

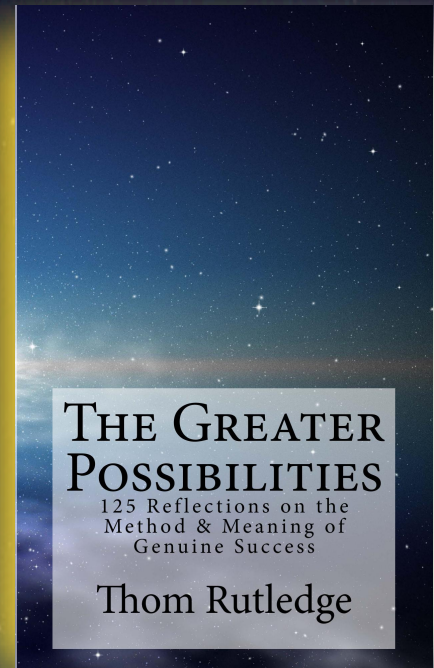
What?! Crap. This woman for whom I have great respect, this woman I trust completely, was agreeing with me, confirming the conclusion I had reached in the bookstore. What little was left of my self-confidence slipped away.

Then Lily continued, "but there are people out there waiting for the way you are going to say it."

Oh.

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Welcome to *The Greater Possibilities*, the essence of what I have to say – the way I say it. My wish is that this little book can contribute to what you have to say and how you say it.



You can do  
great things  
& never come  
close to  
perfect.